

Northwest Ohio ESC Business Advisory Council
Meeting Minutes
September 8, 2020
9:00 – 10:00 AM
Northwest Ohio ESC – 205 Nolan Parkway, Archbold OH
***breakfast available at 8:45**

| | | | | | |
|---|---|--------------------------------------|---|---|-----------------------------|
| X | Kerri Weir, Superintendent | NwOESC Superintendent/BAC Co-Chair | X | Homer Hendricks, NwOESC CFO/Treasurer | Secretary |
| | Michael Remer, Business-Education Liaison | NwOESC BAC Co-Chair | | Eric Smola, Superintendent | Evergreen Local |
| X | Jerry Hayes, Director | Defiance County Economic Development | X | Angela Belcher, Superintendent | Fayette Local |
| X | Matt Gilroy, Director | Fulton County Economic Development | | Keith Countryman, Superintendent | Hicksville Exempted Village |
| | April Welch, Director | Henry County Economic Development | X | Kelly Meyers, Superintendent | Holgate Local |
| X | Megan Hausch, Director | Williams County Economic Development | X | Richie Peters, Superintendent | Liberty Center Local |
| X | Michael Thomson, President | Northwest State Community College | X | James Wyse, Superintendent | Millcreek-West Unity Local |
| X | Tim Meister, Superintendent | Four County Career Center | X | Jamison Grime, Superintendent | Montpelier Exempted Village |
| X | John Mansel-Pleydell, Supervisor | NWOCA Instructional Services/STEAM | X | Erik Belcher, Superintendent | Napoleon Area City |
| X | Chad Rex, Director | NwOESC Technology /STEAM | X | William Hanak, Superintendent | North Central Local |
| X | Josh Clark, Director | NwOESC Curriculum/STEAM | | Nicole Wells, Superintendent | Northeastern Local |
| X | Jayson Selgo, Superintendent | Archbold Area Local | | Josh Biederstedt, Superintendent | Patrick Henry Local |
| X | Don Diglia, Superintendent | Ayersville Local | X | Ken Boyer, Interim Superintendent | Pettisville Local |
| X | Mark Rairigh, Superintendent | Bryan City | | Ted Haselman, Superintendent | Pike-Delta-York Local |
| X | Steve Arnold, Superintendent | Central Local | X | Nate Johnson, Superintendent | Stryker Local |
| X | Bob Morton, Superintendent | Defiance City | X | Chris Lake, Superintendent | Swanton Local |
| | Kermit Riehle, Superintendent | Edgerton Local | X | Troy Armstrong, Superintendent | Wauseon Exempted Village |
| X | Anthony Stevens, Superintendent | Edon Northwest Local | X | Diana Savage, Assistant to Superintendent | Bryan City |

*denotes item for membership vote

1. Call to Order and Introductions:

2. *NwOESC BAC Meeting Minutes Review and Approval

- a. A motion to approve the minutes of the NwOESC Business Advisory Council meeting held on March 10, 2020 was made by *Nate Johnson* and second by *Troy Armstrong*. Motion passed.

3. *NwoESC BAC Guidelines/Plan FY21 – Review and Approval
 - a. Overview of proposed changes
 - b. A motion to approve the NwoESC Business Advisory Council Plan for FY21 was made by *Richie Peters* and second by *Steve Arnold*. Motion passed.
4. Business and Education Spotlights – Mike Remer will coordinate for the year.
 - a. Business Spotlight (Fulton County /Matt Gilroy):
 - i. Fulton County as arranged by Matt Gilroy-**Rudolph Libbe Group** was unable to attend.
 - b. Education Spotlight:
 - i. Jim Drewes and C.J. Pierce – Northwest State Community College – Project Alura
 - Project Alura is an app under development to connect potential employees with employers and businesses.*
 - It is an attempt to combine classified ads with social networking.*
 - A potential employee enters basic work related information along with a 15-second video and can select companies they are interested in learning more about.*
 - Companies can see the potential employees interested in them and see if their background fits its need.*
 - They have a long-term goal of connecting it to Ohio Means Jobs.*
 - They are currently beta testing with human resources offices at local companies along with finding.*
5. Defiance County Economic Development Director Updates and Information Sharing:
 - Busy with business expansions such as Hillendale Farms and Johns Manville.*
 - Funding assistance towards Harman Business Park.*
 - Pushing for additional industrial spec buildings.*
 - Carla Hinkle, Workforce Development Manager, is working with businesses while waiting to get back into schools.*
 - The City of Defiance is looking at housing initiative.*
6. Fulton County Economic Development Director Updates and Information Sharing:
 - Unemployment reduced from 21% in March to 6.5% currently.*
 - Employers are struggling to find employees with skills and desire.*
 - Believe retirements will push faster, creating more job openings and opportunities.*
 - Fulton County is also working on housing inventory.*
 - Manufacturing and Construction are strong while hospitality and service areas have been weak.*

- Large retail is doing well with struggles for smaller “mom and pop” businesses.*
- Looking at conducting Manufacturing Days and shared Career Days will be virtual in spring 2021.*
- Shared concerns about what 2020 and 2021 graduates are doing, whether it is furthering education or entering the workplace.*

7. Williams County Economic Development Director Updates and Information Sharing:

- Working on smaller projects such as boutique stores in Bryan and a restaurant at the former Orchard Hills Country Club.*
- Discussed expansion of Pioneer Custom Molding.*
- Shared a new warehouse/distribution business is coming to West Unity.*
- Shared concerns about lack of business spec building along with hiring and housing challenges.*
- Companies are getting back to normal practices on hiring and internships.*

8. Northwest State Community College Updates and Information Sharing:

- Seeing increased headcount and FTE this fall over last year.*
- Currently open for face to face.*
- College Credit Plus (CCP) accounts for 85 students from 33 high schools with an average of 5.1 credit hours.*
- Also discussed the Trio grant to assist with 18-22 years old with certain demographics and the Adult 22+ grant from ODE*
- Will be conducting Discover NSCC on Saturday, November 7.*

9. STEAM Updates and Information Sharing:

- Had a very successful year.*
- Robotics equipment is going out to districts.*
- Slower expansion after the schools closed in the spring.*

10. Next Meeting:

- a. Tuesday, December 8, 2020 at 9:00 a.m. at NwOESC (8:45 breakfast)

11. *Adjourn: A motion to adjourn the meeting of the NwOESC Business Advisory Council was made by *James Wyse* and second by *Michael Thomson*. Meeting adjourned at 9:58 am.