

Northwest Ohio ESC Business Advisory Council Meeting Tuesday, March 5, 2019 Northwest Ohio ESC Breakfast served @ 7:45 a.m. Meeting begins at 8:00

Х	Kerri Gearhart, NwOESC Superintendent	Chairperson	Х	Linda Schlosser, NwOESC Administrative Assistant	Secretary
Х	Jerry Hayes, Director	Defiance County Economic Development		Erik Belcher, Superintendent	Fayette Local
Х	Matthew Gilroy, Director	Fulton County Economic Development		Keith Countryman, Superintendent	Hicksville Exempted Village
Х	Denise Dahl, Director	Henry County Economic Development	Х	Kelly Meyers, Superintendent	Holgate Local
Х	Matthew Davis, Director	Williams County Economic Development	Х	James Wyse, Superintendent	Millcreek-West Unity Local
	Cindy Krueger, Vice President for Institutional Effectiveness & Student Success	Northwest State Community College	Х	Jamison Grime, Superintendent	Montpelier Exempted Village
Х	Michael Thomson, President	Northwest State Community College	Х	Stephen Fogo, Superintendent	Napoleon Area City
Х	Tim Meister, Superintendent	Four County Career Center	Х	William Hanak, Superintendent	North Central Local
Х	John Mansel-Pleydell, Supervisor	NWOCA Instructional Services/STEAM	Х	James Roach, Superintendent	Northeastern Local
	Chad Rex, Director	NwOESC Technology /STEAM	Х	Joshua Biederstedt, Superintendent	Patrick Henry Local
Х	Kris Dobbelaere, Director	NwOESC Curriculum/STEAM	Х	Stephen Switzer, Superintendent	Pettisville Local
Х	Jayson Selgo, Superintendent	Archbold Area Local	Х	Ted Haselman, Superintendent	Pike-Delta-York Local
Х	Don Diglia, Superintendent	Ayersville Local	Х	Nate Johnson, Superintendent	Stryker Local
Х	Diana Savage, Superintendent	Bryan City	Х	Christopher Lake, Superintendent	Swanton Local
Х	Steve Arnold, Superintendent	Central Local	Х	Larry Brown, Superintendent	Wauseon Exempted Village
Х	Michael Struble, Superintendent	Defiance City	Х	Richie Peters, Superintendent, Liberty Center Local	Guest
Х	Kermit Riehle, Superintendent	Edgerton Local	Х	Mike Tisovic, Chase Brass	Guest
Х	Anthony Stevens, Superintendent	Edon Northwest Local			Guest
Х	Eric Smola, Superintendent	Evergreen Local			Guest

*denotes item for membership vote

1. Call to Order and Introductions: 8:03 a.m.

2. *NwOESC BAC Meeting Minutes Review and Approval

- a. A motion to approve the minutes of the NwOESC Business Advisory Council meeting held on December 4,
 2018 was made by William Hanak and second by James Roach. Motion passed.
- 3. Business/Education Spotlight:
 - a. Mike Tisovic, Chase Brass (as arranged by Matt Davis)
 - -Mr. Tisovic shared information about Chase Brass; in business for 54 years, over 330 employees, operate 24/7, produce brass rod and bar, largest mill in NW America, and contributes 3 million to local economy. Mr. Tisovic share a PowerPoint presentation addressing needs and challenges in the workforce today. Priority skills for Chase Brass include Math, Critical Thinking, and Problem Solving. Chase Brass has implemented an apprenticeship program to help identify talent and ensure a strong workforce given the shortage of skilled workers. Mr. Tisovic indicated that Chase Brass needs schools to support Science Fairs prior to MS to focus on problem solving; promote unstructured learning opportunities for students to explore without risk; support job shadowing experiences; put academics first by marketing/celebrating them; provide STEM co and extracurricular opportunities; promote robotics groups/clubs. Mr. Tisovic is very involved personally in FIRST Robotics. If any school personnel is interested in a tour or learning more, contact him.
- 4. Old Business none
- 5. New Business:
 - a. BAC Annual Plan (due March 1, 2019)
 -uploaded to ODE; available on NwOESC website
 - b. Update from Priorities Workgroup
- -Members met in February to discuss priorities. ODE's executive summary, attributes of a graduate, and the BAC Member Survey were reviewed. With a focus in fostering collaboration and publicizing/communicating information; the group had preliminary discussion on the need for an education business liaison. This position/person would work to connect students to career paths including local opportunities; assist in aligning local business wants/needs to guided pathways for students; share defined opportunities including wages and steps to achieve; provide parent and student education; develop collaborative linkages/partnerships; and focus initially on manufacturing. More work needs to be done on liaison position development and funding; political advocacy; local campaign (i.e. "Go Local"); and addressing the skills gap through curriculum and training initiative (i.e. Skills boot Camp).
 - c. Volunteer needed to arrange/provide Spotlight on Business/Education for Tuesday, June 4, 2019 meeting -Denise Dahl volunteered
- 6. Council Discussions/Recommendations: (part of annual plan reporting)
 - a. Needed employment skills and curriculum development:
 - b. Your perspective on economic and job market changes and the types of employment in which future jobs are most likely to be available in our region:
 - c. Strategies for developing/strengthening working relationships among businesses, labor organizations and educational personnel:
 - d. Other: Steve Arnold discussed the Soft Skills Curriculum he started working on while at Allen Co. ESC to give to 'life skills' classroom teachers for creation of lesson plans.
- 7. Information Sharing related to Education and Business Collaboration Efforts:
 - a. Defiance County Economic Development Director (Jerry Hayes)

- -Carla Hinkle, Workforce Development Manager, conducted a Job Fair and Interview session at Hicksville Schools with area employers
- -Defiance College and Credit Adjustments working on skill sets for employment, including soft skills and finance.
 - b. Fulton County Economic Development Director (Matt Gilroy)
- -Fulton County Career Exploration Day included over 300 area high school students. The day included information as well as mock interviews with several local companies and senior students.
- -"Amazing Shake Competition" took place at Swanton MS, with Matt Gilroy serving as one of the judges.
- -Larry Brown attended the Northwest Regional Development meeting in December and shared about graduation requirements.
- -Matt encouraged members to use the council as a conduit to communicate with businesses and advocate legislatively
- -Will share with the group the finding from The Toledo Chamber of Commerce (Toledo MSA) study regarding gaps in employee skills and available jobs. Two examples are machinists and mechanical engineers.
 - c. Henry County Economic Development Director (Denise Dahl)
- -Denise shared the importance of robotics and debate as critical to help shape students beyond high school
- -Has been collaborating with NSCC and Patrick Henry school administration on addressing parent engagement and in demand jobs.
- -Community Improvement Corporation (CIC) would like to see stronger partnering with schools and parents.
 - d. Williams County Economic Development Director (Matt Davis)
- -Sunshine Fox is now in new position with Williams County Ohio Means Jobs.
- -'Impact 419' is promoting small group (3 or 4 participants) factory tours.
- -Matt is meeting with businesses to help determine specifically how businesses are willing to partner with schools.
 - e. Northwest State Community College (Dr. Thomson)
- -Reiterated that businesses are losing people through mass retirements and not being able to find qualified replacements
- -Over $\frac{1}{2}$ of good jobs do not requirement further education be unashamed to follow these paths.
- -NSCC is working with Bryan Hospital and Harvard Medical School to provide an Opioid Addiction Seminar open to the public April 12th and 13th at NSCC
- -NSCC has Agribusiness and Agronomy programs available. Tours and information are available i.e.Fulton and Defiance County Fairgrounds this spring.
 - f. Four County Career Center (Tim Meister)
- -Guided Job Fair with 65 businesses.
- -Will be working with Defiance County schools on signing day with employers to expand to include all four counties the next year.
- -hosting legislative forum the end of April
 - g. STEAM (Kris Dobbelaere and John Mansell-Pleydell)
- -Shared that every effort is made to integrate all skills discussed by Mike Tisovic into professional development offerings.
- -60 Minutes recently featured Code.Org; an organization that promotes technology skills (NwOESC hosted 4 sessions this year)
- -May 13th 'STEAM Coalition Showcase' offer to present and/or attend
- -NwOESC and NWOCA recently invested \$14,000 toward the purchase of robots (Ozbots, Spheros, LEGO WeDo, etc.) for use by area schools. The materials will also be used at NwOESC Summer Honors Academy
 - h. School Districts -
- -Steve Fogo discussed the creation of "pre-engineering" courses; Automatic Feed/NSCC collaboration; and eSports initiative, which includes Drone Racing
- -Steve Arnold mentioned that the LEGO presentation done recently with NWOCA was great for the CL students

- -Chris Lake discussed the intern program they have coordinated with McNeal Chevrolet Buick and Swanton Welding.

 Two of the six students have been offered jobs at Swanton Welding.
- -Josh Biederstedt CNC routers have been added to classroom to focus on specific skills being requested local employers
- -Kelly Meyers noted that Holgate has added 3D printers and CTE electives in media, website design, and digital photography as they look to expand offerings.
- -Mike Struble commended Mike Tisovic's passion for the advancement and promotion of his industry to upcoming graduates.
- 8. Issues From the Council/Around the Table:
- -Steve Arnold asked Mike Tisovic what skills or attributes someone would need to get in the door at Chase Brass. Mike said, "a willingness to work and learn, show up on time/every day, drug free, be a listener, and take instruction." It is also beneficial to have math skills, be able to process and use thinking skills as well as go through the apprenticeship program.
- 9. Next Meeting:
 - a. Tuesday, June 4, 2019; 8:00 a.m. at NwOESC (7:45 breakfast)
- 10. *Adjourn: A motion to adjourn the meeting of the NwOESC Business Advisory Council was made by Kermit Riehle and second by Michael Thomson. Meeting adjourned at 9:15 a.m.