



Providing Quality Services
Building Valued Partnerships

Northwest Ohio ESC Business Advisory Council

Meeting Minutes

Tuesday, September 17, 2024

9:00 AM – 11:10 AM

Miller Brothers Construction Training Headquarters: 848 OH-66, Archbold, OH 43502

	LAST	FIRST	AGENCY	POSITION		LAST	FIRST	AGENCY	POSITION
X	Armstrong	Troy	Wauseon	Superintendent		Lake	Chris	Swanton	Superintendent
X	Arnold	Steve	Central Local	Superintendent		Lichty	Travis	Montpelier	Superintendent
X	Arps	Jennifer	Henry County CIC	Executive Director		Lorenzen	Abby	NwoESC	CFO/BAC Secretary
X	Atkinson	Tori	NSCC/AMC	Executive Director	X	Mansel- Pleydell	John	NWOCA/STEAM/AMC	Supervisor
	Becher	Brian	Ayersville	Superintendent	X	Morton	Robert	Defiance City	Superintendent
X	Belcher	Angie	Fayette	Superintendent	X	Peters	Richie	Liberty Center	Superintendent
X	Belcher	Erik	Napoleon	Superintendent	X	Rairigh	Mark	Bryan City	Superintendent
	Biederstedt	Josh	Patrick Henry	Superintendent	X	Remer	Michael	NwoESC	Business-Education Liaison/Co-Chair
X	Burke	Jon	Pike Delta York	Superintendent		Rex	Chad	NwoESC/STEAM	Director
	Bute	Michael	North Central	Superintendent	X	Riley	Steve	Millcreek-West Unity	Superintendent
	Clark	Josh	Pettisville	Superintendent	X	Schuette	Jessica	Holgate	Superintendent
	Cooke	LuAnne	Lt. Governor's Office	Regional Liaison	X	Selgo	Jayson	Archbold	Superintendent
	Countryman	Keith	Hicksville	Superintendent	X	Slattery	Jeff	Four County Career Center	Superintendent
	Drewes	Jim	NSCC	Director of Workforce	X	Smola	Eric	Evergreen	Superintendent
X	Epling	Ashley	Williams County ED	Executive Director	X	Stevens	Anthony	Edon	Superintendent
X	Gilroy	Matthew	Fulton County ED	Executive Director	X	Weir	Kerri	NwoESC	Superintendent/Co- Chair
X	Herman	Jaclyn	Williams County ED	Assistant Director	X	Wells	Nicole	Northeastern	Superintendent
X	Hernandez	Todd	NSCC	President		Wesche	Paige	Defiance County ED	Assistant Executive Director
X	Hoops	James	Ohio House District 81	Representative		Wilhelm	Ben	Edgerton	Superintendent
X	Hug	Tod	NWOCA	Executive Director		Willitzer	Erika	Defiance County ED	Executive Director
	Huiskens	Katie	Fulton County ED	Ops & Strategic Initiatives		Ziegler	Kylie	Henry County CIC	Administrative Assistant
X	Hunter	Andrew	NwoESC/STEAM	Director/Co- Chair					
	Johnson	Nate	Stryker	Superintendent					

**denotes item for membership vote*

1. Call to Order
2. Introductions/Guests/New Members
3. *NWOESC BAC Meeting Minutes Review and Approval
 - a. A motion to approve the minutes of the NWOESC Business Advisory Council meeting held on May 14, 2024 was made by Mark Rairigh and second by Jayson Selgo. Motion Passed.
4. *NWOESC BAC Plan FY25
 - a. Discussion, Review, and Feedback
 - b. A motion to authorize the NWOESC BAC Chair and Co-Chairs to finalize the NWOESC BAC plan for FY25 and submit to ODEW by 9/30/2024 was made by Bob Morton and second by Anthony Stevens. Motion Passed.
5. Summer Survey Brief Overview:
 - a. **Theme 1:** Increase Offsite Visits that will lead to collaboration/partnerships
 - i. **Action:** Offsite visits are being planned for September and March
 - b. **Theme 2:** Consider Collaborative Initiatives with Direct Impact on Students
 - i. **Action:**
 1. Career Tree Initiative – In process through AMC
 2. Explore other Career Awareness/Readiness Platforms such as YouScience (interest, feasibility)
 3. Amazing Shake – Explore expanding across region and holding a Regional Event
 - c. **Theme 3:** Continued Compliance
 - i. **Action:** NWOESC continue to ensure compliance with ODEW requirements
 - d. **Theme 4:** Involve additional Businesses and/or School Principals
 - i. **Action:** BAC Membership will be encouraged to bring along a +1 to our meetings. NWOESC will ask for an RSVP through a simple registration for count purposes
6. Member Updates:
 - a. Henry County Community Improvement Corporation Director Updates and Information Sharing:
 - i. *Liberty Center is working on a Career Day for Freshman on October 25th.*
 - b. Williams County Economic Development Director Updates and Information Sharing:
 - i. *Williams County teachers shared positive feedback regarding Educator Bootcamp.*
 - c. Northwest State Community College Updates and Information Sharing:
 - i. *Negotiations completed recently.*
 - ii. *Summer and Fall enrollments are up significantly.*
 - iii. *State of the College Event will be held Thursday, September 26th.*
 - iv. *Board of Trustees once again authorized the textbook scholarship for next year's CCP students from the six counties (providing that the textbooks are purchased through NSCC).*

- d. AMC/STEAM Updates and Information Sharing:
 - i. *STEAM Lab materials have been updated; Schools are booking materials and support from the STEAM Lab; Purchased Sphero products which include architectural design and blueprinting among their features. Also purchased VEX IQ products. NWOCA and NwoESC each fund 50% to these products/programs.*
- e. Legislative Updates:
 - i. *House Representative Jim Hoops thanked Miller Bros. and acknowledged all entities present/involved; Next state legislative session will be held after November elections; Budgets will be reviewed by House in Feb/March, then onto Senate and be in place by July 1 for the FY26 and 27 Biennium Budget.*

7. 9:30 – 11:10 AM; Business Spotlight: Miller Brothers Construction

A huge thank you to Miller Brothers Construction for hosting the BAC meeting! This was a great opportunity for industry and education leaders to engage with one another, spark future collaborations, and develop strategies that will better prepare our future workforce and address the skills gap we face.

- MBC Team Opening Comments
- Rotated groups through 3 stations
 - Heavy equipment experience;
 - Simulator experience;
 - Virtual Field Trip experience
- MBC Team Closing Comments

Dave Lersch, VP of Administrative Operations, reiterated the importance of business, industry, education, and government working together (Bootcamp being an example). Mr. Lersch Asked that districts contact Jamie Volant to inquire about Miller Bros. coming to their district for a hands-on demonstration (to include the simulator) of what they do and share with students and staff what job opportunities exist within their industry.

Dave stated that 41% of the construction workforce will retire in 2031 which will leave a large gap in their labor force; MBC is asking for districts to assist with finding replacements for these upcoming open positions. Bringing awareness of local opportunities to late elementary students is a preferred strategy.

Mike Ritter, Safety Director, shared that safety is at the top of their core values as people are their greatest asset. They encourage their Safety Managers to create relationships with employees, explain the “why” of the processes, and the way they do things to help prevent incidents, injuries, and citations.

MBC will be sending an interest survey out to districts to gauge their interest in further collaboration.

8. Next Meeting:

- a. Thursday, December 19, 2024
 - i. State Department of Education and Workforce Leadership to share the Vision for K-12 Education in Ohio
- b. Reach out to Mike Remer and/or Andy Hunter for meeting spotlights/features

- i. Michael.Remer@nwoesc.org
- ii. Andy.Hunter@nwoesc.org

9. *Adjourn: A motion to adjourn the meeting of the NwoESC Business Advisory Council was made by Steve Arnold and second by Michael Remer. Meeting adjourned at 11:15 a.m.