



Rochester Area School Health Plan II

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James Haugh
Lynda Quick, Esq.

ROCHESTER AREA SCHOOL HEALTH PLAN II

September 10, 2024

NYSUT

The following were present:

Brockport	Darrin Winkley
Churchville-Chili	Matt DeAmaral
Gates Chili	Mitch Ball
Greece	Romeo Colilli
Hilton	Adam Geist
Spencerport	Jamie Lissow (Alt)
Wheatland-Chili	Jessica Jackson
Monroe #2 BOCES	Steve Roland
Brighton	Lou Alaimo
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Fairport	Matt Stevens
Honeoye Falls-Lima	Colin Pearce
Penfield	Dan Driffill
Pittsford	Mike Vespi
Rush-Henrietta	Andrew Whitmore
Webster	Brian Freeman (left meeting at 3.32 PM)
West Irondequoit	James Brennan
Monroe #1 BOCES	Lisa Ryan (Alt)
Union Rep	Bill Gregory
	Dwayne Cerbone
	Kathy Occhioni
Gallagher	Charles McLauchlin, Kathy Almeter, Jake Wesley, Bob Jordan (remote), Sharon Brognia

Others Present James Hough, Lynda Quick
John Abbott called the meeting to order at 2:40 PM

I. Action Items

A. Minutes – August 8, 2024 – Brian Freeman moved, Colin Pierce seconded that the minutes of August 8, 2024 be approved.

Vote: All in favor

B. Gallagher Management – Jake Wesley presented the Gallagher Management Report for the period ending June 30, 2024. Overall performance is project to result in a deficit of \$10.99 million, or 3.2%. This is primarily attributable to increase in claims (5.0% from budget) offset by surplus in revenue (+1.4% from budget). High cost claimants have increased \$9.7 million compared to year-to-date claims in 2023.

Matt Stevens moved, Colin Pierce seconded that the Gallagher Management Report for the period ending June 30, 2024 be approved.

Vote: All in favor

C. 2025 First Pass Renewal and Topics for Board Action – Charles McLauchlin reviewed the 2025 Medical Renewal. He reviewed migration assumptions and projections for Rx rebates. He explained the differences in methodology between Excellus and Gallagher. These include trends assumption, claims projection period, claims paid compared to claims incurred, assumptions for rebates, risk provision, and migration. Bob Jordan explained the detailed assumptions used in his projection. Discussion followed on assumptions and whether any fund balance should be applied to reduce rates in the current year.

Motion to approve rates prepared by Gallagher resulting in an overall increase of 14.4% moved by Dwayne Cerbone, seconded by Andrew Whitmore. Discussion followed about timing of adoption.

Vote: All in favor

D) Additional services available for Board consideration – Kathy Almeter discussed the following programs available to the plan and the estimated cost of each service/product:

- a) Insulin Mandate: \$116,000 per year was incorporated into the 2025 rates.
- b) REACH Kidney Care Estimated Savings: Optional program with a net savings projected to be \$14k-\$34k per year.
- c) Preferred Value Formulary & Discount/Rebates – No action required by the Board at this time.
- d) Thrivewell Wellbeing Platform (\$250 EE Rewards): Optional program with an annual cost of approximately \$260k plus Rewards. No financial data available to evaluated return-on-investment in form of reduced claims.
- e) Vori Health Virtual Physical Therapy – financial impact unknown: Board discussed tabling review of this product until more financial analysis is available.

Motion to adopt the REACH program moved by James Brennan, seconded by Darrin Winkley

Vote: All in favor

Updates

A. Communication Project – Sharon Brognia provided an update on communication initiatives. She highlighted videos on high deductible plans, health savings account and presentations providing comparison of plans offered by RASHP II.

B. Ancillary Benefits – Sharon updated the Board on the ancillary benefits initiative offered on the BenefitsSolver self-service portal.

Adjournment

Motion to adjourn at 3:39 PM moved by Darrin Winkley, seconded by Mitch Ball.

Vote: All in favor

Respectfully Submitted,

Lou Alaimo