

ROCHESTER AREA SCHOOL HEALTH PLAN II

March 27, 2019

2:30 p.m. – NYSUT

Minutes

The following were present:

Brockport	Darrin Winkley
Churchville-Chili	Frank Nardone
Gates Chili	Lauren Poehlman
Greece	Romeo Colilli
Hilton	Absent
Spencerport	Absent
Wheatland-Chili	Jessica Jackson
Monroe #2 BOCES	Steve Roland
Brighton	Lou Alaimo
East Irondequoit	John Abbott
East Rochester	David Green
Fairport	Matt Stevens
Honeoye Falls-Lima	Bruce Capron
Penfield	Absent
Pittsford	Absent
Rush-Henrietta	Absent
Webster	Brian Freeman
West Irondequoit	James Brennan
Monroe #1 BOCES	Scott Covell
Gallagher	Mike Martone, Brian Thomas, Kara Burden, Sharon Brognia, Charles Mclauchlin
Union Reps	Charlotte Kimberly-Haag, Dwayne Carbone, Scott Steinberg, Bill Gregory
Superintendents	Lori Orologio
Other Present	Mike Tempesta, Amanda Haywood (Excellus)

Scott Covell called the meeting to order at 2:39 PM

I. Action Items

A. Approval of Minutes - December 12, 2018 – John Abbott moved, David Green seconded, that the minutes of December 12, 2018 be approved.

Vote: All in favor.

B. Treasurer's Report – Darrin Winkley moved, John Abbott seconded, that the Treasurer's report for the period ending December 31, 2018 be approved.

Vote: All in favor.

C. Gallagher Management Report - Charles Mclauchlin presented the Gallagher Management report for the period ending December 31, 2018. Charles highlighted plan performance with revenues exceeding expenses by \$24.28 million. Positive gains are attributable to expenses being lower than projected by approximately 5%. Revenues were within 0.5% of budget. Charles discussed trends in claim performance, migration, enrollment trends, and drug rebates. Discussion followed regarding migration to high deductible.

John Abbott moved, Darrin Winkley seconded, that the Gallagher Management Report for December 31, 2018 be approved.

Vote: All in favor.

D. Business Associate Agreement- Scott Covell introduced professional service agreement with BOCES II. Agreement is part of the comprehensive cybersecurity plan.

Motion to approve business service agreement with Monroe 2 BOCES, moved by Lauren Poehlman, seconded by Scott Steinberg.

Vote: All in favor.

E. Fiduciary & Manage Care Coverage Approval - Scott Covell reviewed the insurance recommendations advised by counsel and NYSIR.

James Brennan moved, Matt Stevens seconded that the following resolution be approved by the Board:

RESOLVED: that the Board of Directors approve the Fiduciary Liability Proposal with a \$1,000,000 Aggregate limit at a cost of \$8,450 per year.

Vote: All in favor.

F. Excellus Dialysis Settlement Agreement - Mike Martone and Mike Tempesta reviewed the facts and circumstances related to the proposed settlement agreement with Excellus. In summary, an audit found that out-of-network providers were charging excessive fees for dialysis treatments. A specific audit of RASHP identified three instances of excessive charges. Excellus is proposing to reimburse the Plan for these excessive costs in exchange for waiver of claim against Excellus. An amendment to the Plan agreement is also being recommended to address future instances. The agreement was reviewed and recommended by the Plan's counsel.

Discussion of facts and circumstances followed.

Mark Sansouci moved, Dwayne Carbone seconded that the following resolutions be approved by the Board:

RESOLVED: that the Board of Directors approve the Settlement Agreement between RASHP II and Excellus Health Plan, Inc. with respect to disputed claims to non-participating providers during the period on January 1, 2016 through April 1, 2018.

BE IT ALSO RESOLVED that the RASHP II Plan language be updated, and submitted to DFS for approval, to reflect a new pricing methodology for non-participating providers.

Vote: All in favor.

G. Excellus SaveOn Specialty Prescription Amendment - Amanda Haywood (Excellus) summarized an initiative by Excellus to implement a co-pay assistance program for select specialty drugs. There are 320 members currently paying a co-pay that could be entirely offset by the program. If participants were amenable to participating in the program, there is opportunity for the plan to save up to approximately \$2 million. Discussion of mechanics of the program followed.

John Abbott moved, Darrin Winkley seconded that the following resolution be approved by the Board:

RESOLVED: that the Board of Directors approves the implementation of the specialty drug copay assistance program known as SaveonSP subject to approval by the Department of Financial services and the finalization of the contract amendment with Excellus BC/BS.

Vote: All in favor.

II. Updates

A. Businessolver Update – Scott provided an update on system implementation. The system is live, but reconciling items have been identified. Scott expressed gratitude for the benefit reps effort along with the support provided by Gallagher.

- B. RASHP Website** - The Plan's dedicated site on the Monroe BOCES 2 link is live. Information will be updated in the near future.
- C. Cybersecurity & HIPAA Plan** - Scott Covell provided an update on the development of the Cybersecurity and HIPAA compliance plan. The risk assessment being performed by Grey Castle is ongoing. A report and recommendations are expected to be received in the next month.
- D. Annual DFS Filing** – Mike Martone informed the Board that the annual filing is due in April. All financial information is compiled by BOCES II along with plan amendments prepared by counsel.
- E. Excellus Performance Guarantees** – Mike Tempesta discussed a handout summarizing Excellus's performance metrics. All measures were met in 2018.

III. Adjournment

Motion to adjourn at 3:49 p.m., moved by John Abbott and seconded by David Green.

Vote: All in favor.

Respectfully submitted,
Lou Alaimo, Secretary