



Rochester Area School Health Plan II

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Kate Sadler-Dobosz
Brian Usselman

SANNYS Representative
Bill Gregory

Superintendent Reps
James Haugh
Lynda Quick, Esq.

ROCHESTER AREA SCHOOL HEALTH PLAN II December 11, 2024

NYSUT

The following were present:

Brockport	Darrin Winkley
Churchville-Chili	Matt DeAmaral
Gates Chili	Absent
Greece	Romeo Colilli
Hilton	Adam Geist
Spencerport	Absent
Wheatland-Chili	Jessica Jackson
Monroe #2 BOCES	Steve Roland
Brighton	Lou Alaimo
East Irondequoit	John Abbott
East Rochester	Stacie SanSoucie
Fairport	Matt Stevens
Honeoye Falls-Lima	Colin Pearce
Penfield	Dan Driffill
Pittsford	Mike Vespi
Rush-Henrietta	Andrew Whitmore
Webster	Brian Freeman (left meeting at 3:10 PM)
West Irondequoit	James Brennan
Monroe #1 BOCES	Lisa Ryan (Alt)
Union Rep	Charlotte Kimberly-Haag
	Dwayne Cerbone
	Heidi Miller, NYSUT
	Kate Sadler- Dobosz
	Brian Usselman
	Bill Gregory
Gallagher	Charles McLauchlin, Kathy Almeter (remote), Jake Wesley, Bob Jordan (remote), Sharon Brognia

Others Present James Hough, Lynda Quick

Scott Covell called the meeting to order at 2:34 PM. Board member

I. Action Items

A. Minutes – September 10, 2024 – James Brennan moved, Adam Geist seconded that the minutes of September 10, 2024 be approved.

Vote: All in favor

B. Treasurer's Report – Steve Roland presented the Treasurer's report for the period ending September 30, 2024.

John Abbott moved, Matt Stevens seconded that the Treasurer's Report for the period ending September 30, 2024 be approved.

Vote: All in favor

C. Gallagher Management – Jake Wesley presented the Gallagher Management Report for the period ending September 30, 2024. Overall performance is projected to result in a deficit of \$16.47 million, or 4.8% below budget after accounting for the contribution to reserve. Jake highlighted trends in claims exceeding budget by approximately 7%. Jake provided an analytical review of claims by type noting total increase of 15.9%. Total high cost claimants increased in count (72 from 38) and claims (\$33.M from \$15.8M).

Discussion followed on impact of recent trends on next year's budget projections and longevity of significant increase in high cost claimants. Sharon Brognia provided an update on best practices on management of claimants.

Dwayne Cerbone moved, John Abbott seconded that the Gallagher Management Report for the period ending September 30, 2024 be approved.

Vote: All in favor

D. Stop Loss Renewal – Kathy Almeter discussed the RFP for stop loss issued to 8 vendors. All vendors, except Excellus, declined to respond or responded after the deadline. Gallagher discussed the unattractiveness of having a \$5M deductible and the ability of vendors to collect premiums to cover such a significant claim. Charles provided a history of why the Plan adopted the \$5M.

Excellus proposed a premium of \$97,044 specific deductible plus \$41,590 for aggregate 125% corridor. This is approximately a 10% increase from prior year.

Motion to approve the Stop Loss Renewal moved by Mike Vespi, seconded by Dan Drifill. Discussion followed about timing of adoption.

Vote: All in favor

E) Officer Election – Scott Covell nominated John Abbott as chair, Lou Alaimo, Vice, Steve Roland as Treasurer, and Adam Geist as Secretary

Motion to adopt slate of officers moved by Darrin Winkley, seconded by Dwayne Cerbone

Vote: All in favor

The Board thanked Lou Alaimo for his detailed work as Secretary. The Board also thanked Scott Covell and recognized him for his leadership as Chair.

Updates

A. Claims Audit - Sharon provided an update on the claims audit. No significant issues noted.

B. 2025 Meeting Schedule – Gallagher shared the proposed dates to the Board. Invites for each meeting will be forthcoming.

C. Gallagher Stewardship Report – Sharon Brognia provided a summary of the 2024 Stewardship Report for the Rochester Area School Health Plan. She reviewed the key highlights discussing compensation and services provided.

Adjournment

Motion to adjourn at 3:21 PM moved by James Brennan, seconded by John Abbott.

Vote: All in favor

Respectfully Submitted,

Lou Alaimo