



## Rochester Area School Health Plan II

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### ROCHESTER AREA SCHOOL HEALTH PLAN II

September 13, 2022

NYSUT Building

The following were present:

Brockport	Darrin Winkley
Churchville-Chili	Matt DeAmaral
Gates Chili	Mitch Ball
Greece	Absent
Hilton	Adam Geist, Stephen "Ned" Dale
Spencerport	Rick Wood
Wheatland-Chili	Jessica Jackson
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Brighton	Lou Alaimo
East Irondequoit	John Abbott
East Rochester	Staci SanSoucie
Fairport	Matt Stevens
Honeoye Falls-Lima	Bruce Capron, Colin Pearce
Penfield	Dan Driffill
Pittsford	Leeanne Reister
Rush-Henrietta	Andrew Whitmore
Webster	Brian Freeman
West Irondequoit	James Brennan
Monroe #1 BOCES	Absent

Gallagher Charles McLauchlin, Geoff Gerbasi, Sharon Brognia, Jon Kresky,  
Melissa Weise (remote), Bob Jordan (remote)

Union Reps Charlotte Kimberly-Haag, Bill Gregory, Kathy Occhioni, Kevin  
Thornton, Dwayne Cerbone

Superintendents Jim Haugh, Lori Orologio

Others Present Carrie Andrews (NYSUT)

John Abbott called the meeting to order at 2:31 PM.

## **I. Action Items**

A. Minutes – August 4, 2022 – Dan Driffill moved, Staci SanSouci seconded, that the minutes of August 4, 2022, as amended, be approved.

Vote: All in favor

B. Gallagher Management – June 30, 2022 – Geoff Gerbasi presented the Gallagher Management Report. He highlighted claim trends and projections. The estimated surplus for claims is projected at \$7.5 million. Revenues are projected to be short of expectations by \$2.5 million. This is attributable to migration, but offset by annual settlement of rebates. Geoff noted that Claims Per Contract per Month shows trend of 1.3%. High cost claimants claims have increased \$1.8 million.

Matt Stevens moved, Bruce Capron seconded, that the Gallagher Management Report for the period ending June 30, 2022 be approved.

Vote: All in favor.

C. 2023 Renewal First Pass – Charles McLauchlin, with participation from Bob Jordan presented the first pass renewal for 2023 rates. The presentation of data related to impact of migration generated discussion about assumptions applied and trends in plan selection at time of hire and changes at open enrollment.

Bob Jordan discussed the difference in methodology between Excellus and Gallagher in estimating the medical renewal rate. After in-depth review of Gallagher Medical/Rx projection, discussion followed about relative value of HDHP and Value plans.

Motion to approve the Gallagher Actuarial Estimated – 2023 Renewal moved by Andrew Whitmore, second by Dwayne Cerbone. Discussion in favor of adoption followed.

Vote: All in favor

Resulting Rates Adjustments Summarized as follows:

Cumulative Adjusted Increase = 6.8%

Extended = 6.8%

Select = 7.6%

Value = 6.8%

HDHP = 6.8%

Bronze = 22.2%

## **II. Updates**

Rally Health – Sharon Brognia discussed a wellness initiative and plan provided by Rally Health. Sharon was concerned about the return-on-investment with the plan and thought RASHP II could achieve a better result with other options in the marketplace. Recommendation was to table and research other plans.

### **F. Adjournment**

Motion to adjourn at 3:43 PM moved by Darrin Winkley, seconded by James Brennan

Vote: All in favor

Respectfully Submitted,

Lou Alaimo