



Rochester Area School Health Plan II

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ROCHESTER AREA SCHOOL HEALTH PLAN II

August 4, 2022

Midvale County Club at 8:00 a.m.

The following were present:

Brockport	Absent
Churchville-Chili	Absent
Gates Chili	Mitchell Ball
Greece	Romeo Colilli
Hilton	Adam Geist
Spencerport	Absent
Wheatland-Chili	Jessica Jackson
Monroe 2 BOCES	Steve Roland
Brighton	Absent
East Irondequoit	John Abbott
East Rochester	Absent
Fairport	Matt Stevens
Honeoye Falls-Lima	Bruce Capron
Penfield	Dan Driffill
Pittsford	Darrin Kenney
Rush-Henrietta	Andrew Whitmore
Webster	Absent
West Irondequoit	Absent
Monroe One BOCES	Scott Covell

Gallagher Charles McLaughlin, Jon Kresky, Melissa Weise

Union Reps Bill Gregory and Kevin Thornton

Superintendents Jim Haugh

Others Present Carrie Andrews (NYSUT)

Scott Covell called the meeting to order.

I. Action Items

A. Minutes – John Abbot moved, Matt Stevens seconded, that the minutes of May 24th, 2022 be approved.

Vote: All in favor

B. Treasurer's Report – June 30, 2022

The Plan has total assets of \$142.3MM. The calendar year-to-date surplus is \$7.6MM; bringing the cumulative Fund Balance to \$99.1MM.

Darrin Kenney moved, Dan Driffill seconded, that Treasurer's Report for the period ending June 30, 2022 be approved.

Vote: All in favor.

II. Updates

A. RX Update

- i. RX Discount – Melissa Weiss from Gallagher provided a handout regarding our Prescription Drug Program. She received a Rx discount and dispensing fee reconciliation. Excellus paid the plan approximately \$1.7MM in guaranteed discounts that it did not provide during 2021 under the contract; this is a new provision in 2021. Excellus will calculate this annually. If the plan exceeds the guarantee discount; the plan keeps the overage.
- ii. Rx Rebate Tracking – Melissa also reviewed a drug rebate reconciliation done by Gallagher; we are still awaiting Excellus' calculation. More to come on this at a future meeting.
- iii. RX Concierge Program – The Rx Concierge Program has been in effect for two years; this program was designed to work with members on costly medications and find viable alternatives. This program cost the plan \$1.4MM over two years but did result in \$471K in net savings on just under 1,000 Rx conversations.
- iv. 2020 Pharmacy Audit Findings – Melissa provided a summary of the 2020 Pharmacy Audit findings. The main finding was around the generic minimum effective rate.
- v. File Feed Status Update - Excellus will have an improved file feed. This will help the plan analyze trends and data.

B. Rally Health/Wellness Opportunities

Jon Kresky reported on the Healthy Rewards Program that is offered by Excellus. Scott said the districts as a whole are not taking advantage of the Wellness Programs. This program can be added to all plans or just the HDHP. The cost is \$0.75 per adult member per month. Charles stated this program would cost approximately 0.5% in premium. Programs like this can be hard to measure the results/savings.

C. NYS Residency & 31 County Footprint Discussion

Charles reminded the group that Excellus has expanded our residency region and it is currently in effect. The Excellus plan summaries are in the process of being finalized and include this change. Medicare Advantage is a Federal Program and the residency requirement under those plans must remain consistent with how those plans were filed with CMS so there should be no changes under the Medicare Advantage plans.

Adjournment

Motion to adjourn at 9:49AM moved by John Abbott, seconded by Darrin Kenny

Vote: All in favor

Respectfully Submitted,

Steve Roland