



Rochester Area School Health Plan II

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James Haugh
Lynda Quick, Esq..

ROCHESTER AREA SCHOOL HEALTH PLAN II

December 13, 2023

NYSUT Building

The following were present:

Brockport	Darrin Winkley
Churchville-Chili	Matt DeAmaral
Gates Chili	Mitch Ball
Greece	Romeo Colilli
Hilton	Not Present
Spencerport	Not Present
Wheatland-Chili	Jessica Jackson
Monroe #2 BOCES	Not Present

Brighton	Lou Alaimo
East Irondequoit	John Abbott
East Rochester	Staci SanSoucie
Fairport	Matt Stevens
Honeoye Falls-Lima	Colin Pearce
Penfield	Dan Driffill
Pittsford	Mike Vespi
Rush-Henrietta	Andrew Whitmore
Webster	Brian Freeman
West Irondequoit	James Brennan
Monroe #1 BOCES	Scott Covell

Gallagher	Charles McLauchlin, Sharon Brognia, Jake Wesley, Kathy Alameter, Melissa Weise, Mark Baker
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Union Reps	Bill Gregory, Charlotte Kimberly-Haag, Dwayne Cerbone
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Superintendents	Lynda Quick
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Others Present	Carrie Andrews (NYSUT)
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Scott Covell called the meeting to order at 2:38 PM.

I. Action Items

A. Minutes – September 12, 2023 –Brian Freeman moved, John Abbott seconded that the minutes of September 12, 2023 be approved.

Vote: All in favor

B. Treasurer's Report for the Period Ending September 30, 2023

John Abbott moved, Staci SanSouci seconded that the Treasurer's report for the period ending September 30, 2023 be approved.

Vote: All in favor

C. Gallagher Management Report – Charles McLauchlin introduced Mark Baker, President of Gallagher for Upstate New York. Jake Wesley highlighted that the budget-to-actual projections for the Plan is within 0.1% with actual expenses. Revenues are 0.4% less than projected. Jake noted that the number and cost of high-cost claimants are less than prior year.

James Brennan moved, Dan Driffill seconded that the Gallagher Management Report for the period ending September 30, 2023 be approved.

Vote: All in favor

D. Election of 2024 Officers - Motion to nominate the following slate of officers for the 2024 plan year moved by Romeo Colilli

Scott Covell (Monroe 1 BOCES) – Chairperson

John Abbott (East Irondequoit) – Co-Chair

Lou Alaimo (Brighton) - Secretary

Steve Roland (Monroe 2 BOCES) – Treasurer

Motion seconded by Dwayne Cerbone.

Vote: All in favor

E. Stop Loss Analysis/Rate Sheets – Charles McLauchlin reviewed the result of proposals received for Stop Loss insurance. Recommendation was made by Gallagher to renew with Excellus.

Motion to approve Stop Loss renewal with Excellus moved by Mitch Ball, seconded by Colin Pierce.

Vote: All in favor

F. Gallagher Consulting Agreement – Motion to approve the three-year contract with Gallagher moved by John Abbott, seconded by Mitch Ball.

Vote: All in favor

G. Excellus Wellness Grant Funding – Scott Covell explained a recommendation to expend \$4,000 in additional wellness grant proposals that were received within the allowable window, but after funding was exhausted. No concerns raised.

Motion to approve \$4,000 in Wellness Grant Funding from Plan funds moved by James Brennan, seconded by John Abbott.

Discussion followed on reasons for the request and Board priorities relative to the wellness magazine

Vote: All in favor

II. Updates

- A. Rx Rebate Settlement/Specialty Drugs/Preferred Value Formulary – Melissa Weise provided detailed reconciliation of the 2022 Pass Through Settlement. She highlighted that the Plan was contractually entitled to 90% of total rebates, or \$13.6 million. However, the Plan was actually paid \$14.78 million. She verified that the Plan received more than the Plan was minimally entitled to and, therefore, no additional settlement was necessary.

Discussion followed about rebates and resulting savings. The Board also discussed advantages and opportunities to separate pharmacy claims from medical and issuing an RFP. This topic will be revisited in 2024.

Melissa discussed the pharmacy network review that she has been working on with Excellus. Melissa explained that in order simplify the specialty drug process for members, the Plan could eliminate the option for members to have their first fill outside of the specialty pharmacy. This would mean that members who are new to specialty drugs would go directly to an approved specialty pharmacy and eliminate the confusion associated with changing pharmacies after the first-fill exception. This change would also result in increased rebates associated with these first fills.

Motion by Jessica Jackson, seconded by Dan Driffill to authorize Excellus to remove the “first fill at retail option” for specialty drugs with the intention of minimizing member disruption and maximizing specialty drug rebates.

Vote: All in favor

Melissa explained the drug formulary changes that Excellus has made effective January 1, 2024 for their fully insured and self-insured clients. As RASHP II follows the fully insured book of business for drug formulary, the Plan will benefit from the cost savings generated from this change. Discussion followed regarding the Board’s discretion to opt out of this change. The Board requested additional data from Gallagher. Topic was tabled until March, 2024.

- B. 2024 Meeting Dates and Agenda – Meeting dates and tentative agendas for 2024 were published. Suggestions were made to modify certain dates and new calendar will be distributed.

III. Initiatives

- A. Site of Care – Sharon provided an update about new initiative to provide specialty medications at an alternative site of care, if they choose to.

Adjournment

Motion to adjourn at 4:13 PM moved by James Brennan, seconded by Matt Stevens.

Vote: All in favor

Respectfully Submitted,

Lou Alaimo