

ROCHESTER AREA SCHOOL HEALTH PLAN II

October 9, 2019
2:30 pm- NYSUT

MINUTES

The following were present:

Brockport	Absent
Churchville-Chili	Frank Nardone
Gates Chili	Absent
Greece	Romeo Colilli
Hilton	Absent
Spencerport	Absent
Wheatland-Chili	Absent
Monroe #2 BOCES	Steve Roland
Brighton	Lou Alaimo
East Irondequoit	John Abbott
East Rochester	Staci SanSoucie
Fairport	Matt Stevens
Honeoye Falls-Lima	Bruce Capron
Penfield	Mark Sansouci
Pittsford	Absent
Rush-Henrietta	Andrew Whitmore
Webster	Brian Freeman
West Irondequoit	James Brennan
Monroe #1 BOCES	Scott Covell, Lisa Ryan
Gallagher	Mike Martone, Kara Burden, Charles Melauchlin
Union Reps	Charlotte Kimberly-Haag, Dwayne Carbone, Scott Steinberg, Bill Gregory
Superintendents	Lori Orologio
Other Present	Carrie Andrews (NYSUT), Mike Tempesta (Excellus), Amy Handelman (Excellus), Danielle Banascok (Excellus)

Call to order by Scott Covell at 2:33 PM

I. Action Items

A. **Minutes- September 25, 2019** – Mark Sansouci moved, Brian Freeman seconded, that the minutes of September 25, 2019 be approved.

Vote: All in favor

II. Updates

- A. Excellus Clinical Concierge Follow Up Discussion** – Scott Covell summarized prior meeting’s discussion and introduced three pending questions from the prior meeting that he asked Excellus representatives to address:
- a. How the program impact rebates - Amy Handelman from Excellus stated there is no impact to rebates with the concierge program. The specific targeted pharmaceutical products do not have rebates.
 - b. Is DFS approval required? Scott Covell confirmed with HS&E that DFS approval is not required. The concierge program is considered a service and not subject to DFS mandates. The cost of the service would be disclosed to DFS on the renewal rate sheet.
 - c. How would the program be communicated to plan participants? Excellus representatives provided an overview of the process to identify targeted pharmacy products based on claims. A letter is sent to the physician to explain rationale and justification for the change in prescription. They identified three opportunities for the member to discuss and even voice objection to the change in the prescription. All standing orders remain in force until the generic script is filled and accepted by the patient. Discussion followed about different communication strategies.

Bruce Capron moved, Staci SanSoucie seconded a motion for the RASHP II Plan to enroll in Excellus Clinical Concierge program.

Mark Sansouci moved, Bruce Capron seconded a motion to authorize Excellus to update the renewal rate sheets to administer the Excellus Clinical Concierge program.

Motion to adjourn at 3:02 PM. Scott Steinberg moved, Matt Stevens seconded.

Vote: All in favor

Respectfully submitted,

Lou Alaimo
Secretary