



Rochester Area School Health Plan II

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ROCHESTER AREA SCHOOL HEALTH PLAN II

Topic: RASHP II Zoom Meeting
Time: March 24, 2021 02:30 PM Eastern Time

Meeting ID: 873 4448 3295

Minutes

The following were present:

| | |
|--------------------|--|
| Brockport | Darrin Winkley |
| Churchville-Chili | Frank Nardone |
| Gates Chili | Not Present |
| Greece | Not Present |
| Hilton | Not Present |
| Spencerport | Rick Wood |
| Wheatland-Chili | Jessica Jackson |
| Monroe #2 BOCES | Not Present |
| Brighton | Lou Alaimo |
| East Irondequoit | John Abbott |
| East Rochester | Staci SanSoucie |
| Fairport | Matt Stevens |
| Honeoye Falls-Lima | Bruce Capron |
| Penfield | Dan Driffill |
| Pittsford | Darrin Kenney |
| Rush-Henrietta | Andrew Whitmore |
| Webster | Brian Freeman |
| West Irondequoit | James Brennan |
| Monroe #1 BOCES | Scott Covell |
| Gallagher | Charles McLaughlin, Kara Burden |
| Union Reps | Charlotte Kimberly-Haag, Dwayne Cerbone, Scott Steinberg, Bill Gregory, Kathy Occhioni |
| Superintendents | Jim Haugh, Lori Orologio |
| Other Present | Carrie Andrews (NYSUT) |

Call to order by Scott Covell at 2:31 PM.

I. Action Items

- A. Minutes – December 16, 2020 - Matt Stevens moved, John Abbott seconded, that the minutes of December 16, 2020 be approved

Vote: All in favor

- B. Treasurer's Report – December 31, 2020. Scott Steinberg moved, Bruce Capron seconded, that the Treasurer's report for the period ending December 31, 2020 be approved.

Vote: All in favor

- C. Gallagher Management Report – December 31, 2020 – Charles McLauchlin presented the Gallagher Management report for the period ending December 31, 2020. He noted that medical loss ratio of claims totaled 88.6%. Charles noted that 2020 Covid-19 claims totaled \$14.3 million; however, total claims were \$20.9 million less than budget. A request was made for Gallagher to begin tracking vaccine costs. Overall the plan performance \$25.93 million to the positive. Discussion of enrollment projections for 2022 renewals followed.

Dwayne Cerbone moved, John Abbott seconded that the Gallagher Management report for the period ending December 31, 2020 be approved.

Vote: All in favor

II. Updates

- A. COVID-19 – Scott Covell referred to the Gallagher Management report.
- B. American Rescue Plan Act and COBRA Subsidy – Kara reminded the Board about a webinar to be held on March 25th discussing COBRA subsidies included in the federal stimulus plan. It will cover what it means, who is eligible, and how to obtain tax credits. BusinessSolver acts as the plan's administrator for COBRA processing. Discussion followed over accounting for 941 purposes.
- C. Annual DFS Report/Audit – Scott Covell provided an update on DFS audit and nature of the areas under inquiry.
- D. New Transparency Requirements - Charles McLauchlin discussed new transparency requirements where insurers must disclose explanation of benefits prior to the service. This may create a significant administrative burden for insurers and providers. Excellus is exploring tools to assist with this mandate and to improve consumerism and decision making among participants.

- E. RASHP II Initiatives – Scott outlined initiatives for the Plan in the upcoming year.
- i. Right Pricing Model – The timeline for analysis is targeted for May/June.
 - ii. Explore Alternate Pricing Model – The Plan is looking for ways to reduce claims and develop strategies and pricing models to offset medical inflation/trend costs. Discussion followed to explain reference-based pricing.
 - iii. Targeted Claims Audit – A recommendation by Gallagher was made to engage in a claims audit. Scott noted that we have not performed a claims audit in many years and this would be the first one as a self-insured Plan.
 - iv. Ongoing Business Solver Training/Education – Scott shared that he has been spending a significant amount of time with the new BusinessSolver representative. Discussion of adding BOCES administrator to reduce reliance on third party vendor for support followed.
- F. Excellus Performance Guarantees – Kara shared the quarterly performance report prepared by Excellus for the RASHP II plan. Kara noted that Excellus met all guarantees.
- G. Excellus Health Plan Management Report – Kara Burden reminded the Board that on May 25, Excellus will be presenting the Health Plan Management Report.

III. Adjournment - Motion to adjourn at 3:26 PM moved by Darrin Winkley, seconded by Bruce Capron.

Vote: All in favor.