



Welcome Parents/Students

Shelly A. McCombs

Director College Credit Plus and Career Technical Education

smccombs@starkstate.edu



JP Cooney, Executive Director of Admissions and Enrollment Strategies

- ▶ About Stark State
- ▶ Tuition
- ▶ Campuses
- ▶ Partnerships

Why students choose Stark State

Quality education leads to rewarding careers

- ▶ Fully accredited - quality and transfer
 - ▶ Regional accreditation (Higher Learning Commission)
 - ▶ Program accreditation
- ▶ More than 230 certificates and degrees lead to in-demand careers
- ▶ Hardworking, dedicated faculty with business/industry experience
- ▶ Unique partnerships that speak to quality
 - ▶ NEOMED
 - ▶ More than 30 university transfer partners

Why students choose Stark State

Flexible and Accessible

- ▶ Bachelor degree partnerships with 2+2 or 3+1 opportunities
- ▶ More than 18 degrees available completely online
- ▶ Evening and weekend classes
- ▶ Accelerated eight-week semester options for working adults
- ▶ Small class sizes with hands-on experience
- ▶ Career services with connections to apprenticeships/internships

Why students choose Stark State

Quality and Affordability

College/University	Annual tuition 30 credits per year	Savings per year by attending SSC
Stark State College*	\$ 5,238	—
Average local public four-year regional campus*	\$ 8,554	\$ 3,316
Average for-profit career colleges in region	\$ 15,797	\$ 10,559
Average of public four-year universities in region*	\$ 11,026	\$ 5,788
Average of private four-year universities in region*	\$ 31,510	\$ 26,272

*Accredited by the Higher Learning Commission of the North Central Association of Colleges and Schools.



- ▶ Developed for students intending to start at SSC and then transition to UA for Bachelor's degree
- ▶ Creates seamless transition for students and allows connection to UA prior to transferring there
- ▶ No application fee at UA
- ▶ Students begin working with UA advisor and SSC advisor in first semester at SSC, ensuring students stay on track and are enrolled in the best major to meet their career goals
- ▶ Direct Connect focused events at UA to get students on campus sooner
- ▶ Access to resources at UA such as career services, library services recreation center (fee required), etc.
- ▶ To apply to Direct Connect students submit SSC application and indicate interest in Direct Connect
 - ▶ SSC will then reach out to them with further information.



Why students choose Stark State

Accessibility and Convenient Locations



Main Campus, North Canton



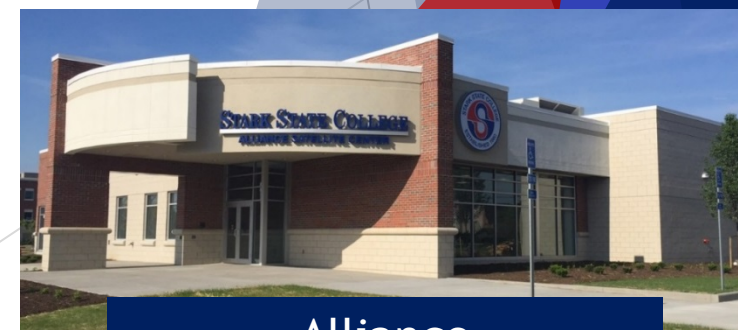
Stark State College Akron



Barberton



DT Canton Campus & Well Site Training Center



Alliance

What is College Credit Plus?

Shelly McCombs

- ▶ Students can earn high school and college credit at the same time
- ▶ Students enroll in college courses and adhere to the requirements of the college
- ▶ Stark State CCP courses



Learn to Earn Program

- ▶ What is this, and why are we doing this?
- ▶ Education
- ▶ Business
- ▶ Connecting the Dots

Why employers choose Stark State

Meeting workforce needs today and in the future

- ▶ Our region will have nearly 300,000 middle-skills jobs available now through 2025
 - ▶ Stark State provides certificate and degree programs prepare the workforce of today and tomorrow to fill these middle-skills career needs
 - ▶ Sectors such as healthcare, manufacturing, and finance; positions such as occupational therapy assistants, machinists, welders, construction managers, insurance sales agents, loan officers and more
 - ▶ These careers and others pay starting salaries that range from \$36,000 to \$43,000 per year

Middle skill jobs are defined by the Ohio Department of Jobs and Family Services as being “in demand” and having an expected education level from more than a high school diploma to certificate or associate degree. (Source: Economic Modeling Specialists, Inc. 1016 4Q data set)

Ryan Palmer-CCP Enrollment Representative

- ▶ Stark State's Learn to Earn program
- ▶ Opportunities
- ▶ Pathways
- ▶ Benefits

Why students choose Stark State

Meeting workforce needs today and in the future

Learn to Earn

Pathways from high school to college to career

- High school students earn college credits and industry-recognized credentials that lead to high-demand jobs in Information Technology, HVACR, Automotive, Welding, and more.
- It's simple. It's free. And students start while in high school.
- Students continue on for an associate degree and beyond after high school
- Stark State is the first college to offer pathways aligned with high school graduation requirements and high-demand jobs.

Get a **jump** on a **career**
in a **high-demand field** with
Learn to Earn

Choose the path that works for you!

Earn college credits through Stark State College Credit Plus (CCP) courses that lead to a certificate for a high-demand job in

- Information Technology (IT)
- Heating, Ventilation, Air Conditioning and Refrigeration (HVACR)
- Automotive
- Welding

It's simple. It's free.
And you can finish it while
you're still in high school.

Earn your high school diploma and Stark State certificate and get working. Stop there, or you can continue on to an associate degree and further your education and your career.



Secondary, Post Secondary, Business Engagement

► Opportunities

- Learn to Earn
 - High School to Associate Degree pathways
 - Medical Billing Specialist Certificate
 - Credentialing dollars-EMT, Welding students
- Provided Learn to Earn employers to attend Career events, mock interviews, Career Expos
 - Newsletter
- Connecting the Dots - Education/Business

“This program provides a strong first step in the direction of ensuring that high school graduates are well prepared for the next step in life- employment, post-secondary education or training, or both.”
- *Dan T. Moore, CEO*

Learn to Earn at a Glance

Info for Fall 2019



395

Students Enrolled in a
Learn To Earn Pathway

262 are Current Seniors



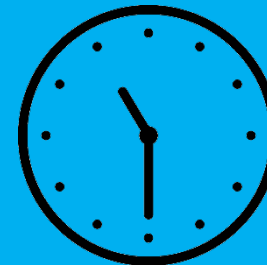
52

High Schools with
Learn to Earn Students



60

Classes being taught



1,325

Credit Hours Being
Attempted.
Savings of \$231,345



Stark State
COLLEGE

192 Students Taking BI0125

Fall	BIO125	Medical Terminology	3	
------	--------	---------------------	---	--

Courses Highlighted in Blue are Part of the Medical Billing Learn to Earn Pathway

Upon Completion of These Courses, Students Have 3 Courses Remaining for Their Medical Coding Specialist Certificate

10 Additional Classes Earns Students the Associate's in Health Information Management


Stark State
COLLEGE

Medical Billing Specialist Certificate

College Credit Plus/High School course example schedule

The following is an example course schedule for a high school student looking to explore the medical billing career field and even complete the necessary coursework to take the National Healthcareer Association certified billing and coding specialist exam. The sequence in which these courses are completed is somewhat flexible. Visit www.starkstate.edu/health for more information, or talk to your guidance counselor.

	Semester	Course	Course Title	Credits	High School equivalent	Available Online
9th Grade	Fall	IDS115	College and Career Success	3	Career Readiness	Yes
	Fall	ITD122	Computer Applications for Professionals	3	Computer Science (Elective)	Yes
			Total credits	6		
10th Grade	Fall	BIO125	Medical Terminology	3	Biology	Yes
	Fall	MTH124	Statistics	3	Math	Yes
	Spring	BIO101	Intro to Anatomy and Physiology	3	Biology	Yes
			Total credits	9		
11th Grade	Fall	HIT101	Intro to Medical Billing	3	Billing and Coding (072145)	Yes
	Fall	HIT230	Health Care Delivery in US	2	Elective	Yes
	Spring	HIT102	Medical Claims Methodology	4	Elective	Yes
	Spring	HIT123	Health Care Legal and Ethical Issues	2	Health Info Management (072140)	Yes
			Total credits	11		
12th Grade	Fall	ENG124	College Composition	3	English	Yes
	Fall	PSY121	Psychology	3	Social Studies	Yes
	Spring		Experiential learning opportunities (talk with your counselor for options)			
			Total credits	6		
Total college credits completed				32		
Credits remaining to complete Medical Coding certificate				27		
Credits remaining to complete health information management (HIM) associate degree				18		

Specialist, and a **Medical Billing specialist certificate** from Stark State College. Many of these courses also stack into the **Medical Coding** certificate.

Both Medical Billing and Medical Coding can stack into a **Health Information Management (HIM)** associate degree.

What are benefits of participating in College Credit Plus/Learn to Earn

Students can:

- ▶ Earn high school and college credits at the same time
- ▶ Get a “head start” on college degrees or certificates
- ▶ Experience college early to understand the expectations of college life
- ▶ Save tuition and textbook costs
- ▶ Earn industry credentials
- ▶ Get a head start of a career while continuing degree
- ▶ Tuition reimbursement from employer



Kelly Reinsel, Interim Dean-Health and Public Services

Health Programs

- ▶ STNA
- ▶ Phlebotomy-Medical Assisting
- ▶ Medical Billing-Coding Health Information Management
- ▶ LPN

Dan Linger, Coordinator- Engineering Department

- ▶ HVAC Program
- ▶ Classes at the K Company
- ▶ Career Opportunities

Why employers choose Stark State

Meeting workforce needs today and in the future

- ▶ Job Shadowing, internships, employment, tuition reimbursement.
 - ▶ BWXT Technologies
 - ▶ DRB Systems
 - ▶ Gables of Green
 - ▶ HP Products
 - ▶ K-Company
 - ▶ Ohio Gratings
 - ▶ SUMMA Health
 - ▶ TKyocera SGS Precision Tool

Learn to Earn Employer Partners

Maria Miller, System Director, Talent Acquisition-
Summa Health

- ▶ Opportunities

Marc Muckensturm, Service Department Manager
and Mark Barton, Assistant Service Manager - K
Company

- ▶ Opportunities

Sarah Fiddler-CCP Enrollment Representative

- ▶ Steps to Participate
- ▶ Funding Award
- ▶ Support Services
- ▶ Credit Transferability

Steps to Participate in CCP at Stark State College

The student must:

- Step I. Meet with your school counselor to learn about processes, paperwork, and deadlines
 - Step II. Apply for Admission to Stark State College
 - Step III. Meet eligibility -Testing College Ready in at least one subject area using ACT/ACCUPLACER Score
 - Step IV. Schedule an Advising Appointment for all on campus CCP classes for Registration
- School Counselor will provide our office with a class list of all qualified students taking classes at the high school. Our office will register those students.

How do students apply for funding?

Step 1: OH|ID Account

- ▶ A parent/guardian must create an OH|ID account at: <https://ohid.ohio.gov>
 - ▶ **Step 2: Application Access**
 - ▶ **Step 3: Intent Form-April 1, 2020**
 - ▶ **Step 4: Complete & Submit App.- April 1, 2020**
- Deadline**

Funding Awards

If you choose to register for courses before funding awards are finalized and the student is not awarded enough credits to cover the courses:

- ▶ Family will have to self-pay at the college's standard rate or
- ▶ Student must drop the courses

Stark State College Support Services

- ▶ Admissions/Registration
- ▶ Financial Aid (FAFSA/Grants/Loans/Scholarships)
- ▶ Holistic Advising
- ▶ Career Services (Thursday & Friday only)
- ▶ Disability Support Services/ Military Services
- ▶ Tutoring (Science/Writing/Math/English Learners Lab)
- ▶ Testing Labs
- ▶ Host ESOL courses in conjunction with Project Learn
- ▶ College Store

Will the course credits transfer?

- ▶ Certain general education and technical courses will transfer especially from one Ohio public college to another Ohio public college
- ▶ Students must check with colleges to confirm transferability
- ▶ Students should also visit <https://transfercredit.ohio.gov> for transfer information

Questions & Answers



Stark State
COLLEGE